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(FOR THE CANDIDATES ADMITTED DURING THE ACADEMIC YEAR 2019 ONLY)

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REG.NO

NGM COLLEGE (AUTONOMOUS) POLLACHI

END-OF-SEMESTER EXAMINATIONS: JULY- 2022

B.COM -IB **MAXIMUM MARKS: 75**

VI SEMESTER **TIME: 3 HOURS**

PART III

EXIM MANAGEMENT

SECTION – A (10 X1 = 10 MARKS)

ANSWER THE FOLLOWING QUESTIONS
MULTIPLE CHOICE QUESTIONS (K1)

1. The major functions of Export Promotion Council (EPC) are to_____
   a. Provide commercial information, Organize trade fairs, exhibitions, Promote interaction between trade and Government
   b. Provide commercial information, Organize trade fairs, exhibitions, Bail out exporters in case of losses
   c. Provide commercial information, Organize trade fairs
   d. None of the above

2. _____ refers to the policy measures adopted by a country with reference to its exports and imports.
   a. EXIM policy b. Economic policy c. Fiscal policy d. Monetary policy

3. Who heads the department of import export in India?
   a. GOI b. DGFT c. WTO d. None of the above

4. It is generally more detailed. More information than a standard The contents of each individual package are detailed It also indicated the legal gross and net The above statement refer to
   a. Commercial Invoice b. Certificate of Origin
   c. Trade Documents d. Packing Lis

5. L/C must meet the requirement of the parties involved_____, _____ and _____
   a. Immigration, Custom and Government Ministry
   b. The seller, The buyer and The bank
   c. Retainer, Sales Executive and The Bank
   d. The seller, The Bank and The Exporter

ANSWER THE FOLLOWING IN ONE OR TWO SENTENCES (K2)

6. Explain the features and purpose served by the commercial documents in foreign trade?
7. What is letter of credit? Explain the various types of letter of credit.
8. Indicate duty exemption/remission' scheme?
9. What types of benefits that 100% export oriented units can enjoy?
10. What are called mid documents in shipment?

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SECTION – B (5 X 4 = 20 MARKS)

ANSWER EITHER (a) OR (b) IN EACH OF THE FOLLOWING QUESTIONS. (K3)

11. a) Assess the effects of EXIM policy of India on exports.

(OR)

b) Describe the institutional framework for foreign trade in India

12. a) Examine the various procedures for cargo insurance?

(OR)

b) Explain the roles of export promotion council?

13. a) What is export documentation? Explain the procedures and documents required for export credit.

(OR)

b) Identify the necessary documents for filing claims under marine insurance.

14. a) Explain the important export incentive schemes available as per the current EXIM policies of the government.

(OR)

b) Examine the policies and services offered by export credit and guarantee Corporation.

15. a) Discuss the important procedures involved in the shipment of export cargo by air?

(OR)

b) Explain the services offered by 3PL.

SECTION - C (4 X 10 = 40 MARKS)

ANSWER A NY FOUR OUT OF SIX QUESTIONS.
(16TH QUESTION IS COMPULSORY AND ANSWER ANY THREE QUESTIONS FROM Q.NO: 17 TO 21) (K4) OR (K5)

16. Explain the role EXIM trade in an economy

17. Discuss the process of negotiation and finalization of export contract.

18. Explain the customs clearance procedures with examples

19. Discuss the different payment methods in foreign trade

20. Explain the role of service providers in EXIM transactions

21. Explain the procedures in importing for industrial use.

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